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Komy: Elin Dmitry

Tema: Notice of indirect reseller authorization at risk of not meeting eligibility criteria



Notice of indirect reseller authorization at risk of not meeting eligibility criteria

October 28, 2025 Dear Partner,

According to our records, you are selling through the list of indirect resellers who do not meet eligibility and are at risk of termination.

- On May 01, 2025, we announced minimum eligibility requirements for CSP indirect reseller partners. Starting from October 01, 2025, indirect resellers must meet the following requirements by the anniversary month of their onboarding as a CSP indirect reseller (90 days from this notice). Details on how to identify the onboarding month can be found here.

 Minimum eligibility requirements:
 - At least USD 1,000 in CSP transactional revenue during the preceding 12 months at the reseller Partner Local Account (PLA) tenant level
 - Complete mandatory security requirements listed below:
 - Enable multifactor authentication (MFA) for all administrative users in the CSP tenant.
 - Designate a security contact within Partner Center.

Based on our records, this list of indirect resellers is currently not meeting one or more of the above eligibility requirements and is at risk of their CSP authorization being terminated.

To avoid any disruptions to these indirect resellers' authorization status, it's important that you take the following next steps:

- 1. Assist the indirect resellers with meeting their eligibility requirements by their anniversary month so they are not at risk of losing their authorization
- 2. If the reseller decides they no longer want to be authorized, then please support their customers with their transition to a new reseller

List is deleted

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